

CONSTRUCTION

GHILOTTI

Since **- COMPANY -** 1914

ROAD TRACKS

ROAD TRACKS WINTER 2007

DICK GHILOTTI'S CORNER

It's been a while since we last published our newsletter, hasn't it? I hope you all enjoy the new format and content. We want RoadTracks to be a useful tool for keeping everyone informed about all that's happening at GCC.



We have many exciting things to look back on in 2007. We completed our strategic reorganization. The timing was perfect for this shift, and thanks to everyone's efforts, the transition process was both smooth and successful for both operating departments. Together, we're moving forward into a bright future.

You've probably heard and seen the new theme we've developed: RPM. (You all know I love cars!) As you know, RPM stands for Real People Matter. Each of you is one of the Resourceful, Professional, and Motivated people who make a difference at Ghilotti Construction. You're a vital part of our success. GCC is the great company it is, because of you and everything you contribute.

The coming year will be filled with new opportunities, and yes, new challenges. With the commercial housing slowdown in Sonoma County, we're growing our presence in other geographic areas. We're taking advantage of the regional growth in highway, water and sewer, and other infrastructure projects. On the commercial side, we're active in such areas as shopping centers, business parks, schools, and fire stations.

On behalf of Brian and the entire management team, I hope you and your families enjoy a wonderful holiday season. Let's keep revving the RPMs in 2008!

— Dick

GO GREEN WITH GCC!



From biodiesel to recycling, Ghilotti Construction Company leads our industry in conducting business in environmentally friendly ways. This June, we staged our first "Go Green Week," encouraging every GCC coworker to think proactively about the Earth and its resources. This event, in conjunction with the changeover of our fleet to biodiesel fuel, demonstrates GCC's ongoing commitment to a healthier world.

To be effective, environmental consciousness must be an ongoing practice. Here are a few ways you can "go green" all year through:

- 🌱 Save important e-mails on your computer instead of printing them.
- 🌱 Use glasses or mugs instead of disposable cups.
- 🌱 Recycle everything that can be recycled—paper, plastics, glass.
- 🌱 Think of creative ways to reuse things you might otherwise throw away, or donate items (such as toys or clothes) that you no longer need.
- 🌱 At the grocery store, request paper bags instead of plastic. Paper is a renewable, recyclable resource.
- 🌱 Pay bills online, saving paper and postage.

MOVIN' ON UP

The following GCC employees were promoted to supervisory positions in 2007. Congratulations to...



Sal Lopez



Andy Putnam



Mike Sandoval



Bill Silacci



REAL PEOPLE MATTER!

JR MAFFIA, CHIEF, CONCRETE DIVISION

To say that Romeo P. Maffia, Jr. (or JR, as he's known to everyone at GCC) is a veteran member of our team is more than an understatement. JR's working relationship with Dick Ghilotti extends over 44 years, to 1963 — before many of our coworkers were born... or want to admit! Neither JR nor Dick could possibly have foreseen that they would still be working side by side, more than four decades later.

Back in those long-ago days, JR was an eager young cement mason, just beginning his career in San Rafael. Over the years, JR has worked on every type of concrete project imaginable, from sidewalks and handicap ramps to his long-time specialty, catch basins and drop inlets.



JR was promoted to his current position as Chief of GCC's Concrete Division in 1992. Since then, he's become a fixture at job sites all over northern California. JR was honored in 2006 by the Operative Plasterers and Cement Masons, Local 300, for his 40 years of dedicated union membership.

In these increasingly mobile times, it's unusual for an individual to spend his entire career with one company. The 44 years of dedicated service that JR has given the Ghilotti family speaks to a precious, time-honored value: Loyalty. We can't imagine what GCC would look like without him!

Project Spotlight

Cader Corporate Center, Petaluma



Owner: RNM Properties, Petaluma
Contractor: Devcon Construction
GCC Project Manager: Joe Moreira

Destined to become one of the showplace commercial developments in Sonoma County, Cader Corporate Center is a state-of-the-art corporate headquarters complex. The campus will feature four steel-frame office buildings, arranged around a beautiful central plaza. The highlight design element is a terraced, grass-covered amphitheatre, which, when completed, will offer seating for 1,500 people.



GCC's contributions to the Cader Corporate Center project include grading and clearing the 15-acre site, and its 200,000 square feet of building pads. GCC is stabilizing the soil with lime treatment; installing underground utilities (sewer, water, and storm drainage); providing the concrete flat work (curb and gutter) and drop inlets; and AC paving.

GCC IN THE COMMUNITY: *Speedway Children's Charities*

James Ghilotti, our company's founder, embraced this philosophy: "Do good work. Be responsible. Take care of the community and the people who work for you." Our success enables GCC to carry that "Real People Matter" concept forward, as proud supporters of several local and national charitable organizations.

Speedway Children's Charities is one of the worthwhile nonprofits GCC assisted this year. Founded in 1982 by Bruton Smith, Chairman of Speedway Motorsports and Sonic Automotive, Speedway Children's Charities hosts fundraising events and promotions throughout the United States. These efforts generate funds for qualified organizations that directly aid children.

Speedway Children's Charities helps sponsor mentoring programs, youth camps, and a variety of medical, educational, and social services for needy children. The organization's goal is to see that no child is left behind, regardless of illness, social environment, or disability.

To learn more about Speedway Children's Charities, visit their Web site: www.speedwaycharities.org

HELP MAKE OUR ROADS SAFER!

by Julie Miller

Do your driving habits promote safety on the roadway, or does your aggression and inattention place others at risk?

The National Safety Council Injury Facts®, 2007 Edition, shows that:

X Excessive speed was a factor in 30% of all U.S. traffic fatalities in 2005, killing an average of 36 vehicle occupants per day. In California, 34% of all traffic fatalities involved speeding. Speed-related crashes cost the nation over \$40 billion annually.

X Over 12% of traffic fatalities in 2005 resulted from a crash involving a large truck. More than three-quarters of these deaths were occupants of vehicles other than the large truck.

X Driver distractions from all sources contribute to about 1.5 million crashes per year.

X Accident statistics relating to improper driving included:

X 14.3% — Right of Way violations (failing to yield; disregarding signal; failing to stop)

X 8.7% — Following too closely

X 4.5% — Improper turns

X 18.1% of all fatal accidents were caused by drivers between the ages of 25 to 34. The same age group was responsible for the highest percentage of all accidents, at 20.8%.

X Drivers between the ages of 35 to 44 were responsible for 16.7% of all fatal accidents; drivers between the ages of 45 and 54, 15.4%.

Ghilotti Construction Company's highest priority is the safety of our employees and the public. GCC utilizes available technology, including GPS and driver check programs, to monitor our fleet. Will you do your part to help GCC keep the roadways safe?

Drive smart!

RPM DAY AT INFINEON



For the second consecutive year, GCC management celebrated our successes with key clients and business contacts at Infineon Raceway in Sonoma. This year, the get-together took on a new official name: RPM Day, recognizing that Real People Matter to us. GCC's top clients enjoyed fine food, local wines, and a few "hot laps" around the racetrack.





Jesse Brown



Joann Engelke



Lori Jetson



Darren Osaka



Johnross Santos

WE'VE GROWN ACCUSTOMED TO THEIR FACES

The following employees celebrated milestone GCC anniversaries in 2007.

*Thanks to
all for their
years of loyal,
dedicated
service!*

44 YEARS

JR Maffia

30 YEARS

Ralph Ardito

28 YEARS

Rick Cohn

Bobby Deering

27 YEARS

Rudy Navarro

Juno Self

24 YEARS

John Peretto

22 YEARS

Vince Bean

21 YEARS

Jim Petnic

Ali Yazdi

15 YEARS

Stacy Magill

Manny Morales

Joe Moreira

10 YEARS

Kirby Bobo

Willie Ghilotti

Scott Groff

Bob Hatch

Kevin Noel

Jim Petnic

Andy Putman*

Steve Zurilgen

* 12 years of service

246 Ghilotti Avenue
Santa Rosa, CA 95407



Save The Date

Friday, December 21, 2007

Be sure to mark Friday, December 21 on your calendar – that's the date of GCC's annual Christmas Yard Party. All Ghilotti field workers, administrative employees and their families are invited to come and share the holiday spirit.

Official invitations with all the details are coming soon. Watch for yours!

The Ghilotti Road Tracks is published twice a year. Submit your ideas and articles to roadtracks@ghilotti.com. Copyright 2007.

